

O·I·CORPORATION

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NEWS RELEASE

O .I. CORPORATION ANNOUNCES RESULTS FOR THE THIRD QUARTER OF 2003

College Station, Texas, November 12, 2003 – O.I. Corporation (NASDAQ Symbol: OICO) today announced results for the three and nine months ended September 30, 2003.

For the Third Quarter Ended September 30, 2003

Net revenues for the third quarter of 2003 increased slightly to \$6,711,000, compared to \$6,688,000 for the same period of the prior year. Net income was \$535,000 and diluted earnings per share were \$0.19, compared to \$172,000 and \$0.06, respectively, for the same period of the prior year.

For the Nine Months Ended September 30, 2003

Net revenues increased 9% to \$18,906,000 for the nine months ended September 30, 2003, compared to \$17,307,000 for the same period of the prior year. Year-to-date net income was \$1,162,000, and diluted earnings per share were \$0.42, compared to net income of \$260,000 and diluted earnings per share of \$0.09 for the same period of the prior year.

Repurchase of Company Shares

During the quarter ended September 30, 2003, the Company purchased 7,700 shares under an authorized repurchase plan, and as of September 30, 2003, 19,222 additional shares may be repurchased under the plan. The Company may seek authorization from its Board of Directors to expand the share repurchase program if it believes repurchases continue to be in the best interest of the Company.

Strategy for Growth

Our strategy for growth includes developing new products internally and acquiring products or companies. Even though we have achieved some diversification through acquisitions in past years, the environmental testing market continues to be the largest market we serve, and it has been flat to declining for several years. Therefore, we have developed a plan to undertake a more extensive research, development and engineering effort with the intent of developing products with innovative technologies which we believe will stimulate demand in a market demonstrating slow or no growth. Our goal is to position the Company to bring innovative technologies to existing markets, enter new markets including homeland defense and security, and broaden our position in the process analytical instruments market.

Our plan to increase research and development will result in increased R&D expenses in dollar terms and as a percentage of revenues during the next 24 months. These expenses will include hiring additional personnel, purchasing supplies and component products for experimental use, outsourcing certain work,

and using consulting services. We expect that these expenses will fluctuate quarterly based on the specific activity during the quarter. These fluctuating expenditures, together with fluctuating revenues, could result in a quarterly or annual operating loss. We believe we have sufficient cash on hand and will generate funds from operations to maintain our commitment to this plan.

William W. Botts, president, said,

“We are pleased with the third quarter operating results especially considering the current market conditions and competitive environment. Net revenues for the third quarter benefited from higher sales of continuous air monitoring products and the Eclipse, a newly introduced product used for concentrating volatile organic compounds in water. Also, we are making progress in penetrating the beverage market with our new LAN9000 Online Beverage Monitor used in quality control to measure sugar and carbonation content in beverages prior to packaging.

Our outlook remains cautious due to what we have observed and foresee as difficult conditions in the markets that we serve. We believe that our customers are reluctant to invest in capital equipment until their businesses require additional capacity or they become convinced that the investment will provide productivity gains adequate to pay for the investment. This market behavior continues to result in last minute purchase or cancellation decisions, which can result in fluctuations in our revenues and an inability to predict future order flows with any certainty.

We are continuing to increase our activity in research and development directly focused on products we believe will position the Company to serve markets which appear to represent long-term growth opportunities, including homeland defense, air monitoring and water analysis. Our R&D expenses year-to-date are almost \$2 million or 10% of sales, an increase of \$308,000, compared to the prior year. We remain committed to our vision of developing targeted new products even at the risk that with fluctuating revenues we may experience quarter-to-quarter declines in profitability, including operating losses.

We believe that our financial position provides us with the flexibility to implement our strategies for growth. Cash and cash equivalents plus investments in marketable securities amounted to approximately \$9.5 million, and we have no debt. In addition to our plan for increased R&D activity, we are constantly searching for potential acquisition opportunities that are a good fit with the Company.”

FINANCIAL HIGHLIGHTS

	Three Months Ended September 30		Nine Months Ended September 30	
	<u>2003</u>	<u>2002</u>	<u>2003</u>	<u>2002</u>
Net revenues	\$ 6,711,000	\$ 6,688,000	\$18,906,000	\$17,307,000
Income before provision for income taxes	840,000	260,000	1,846,000	395,000
Provision for income taxes	305,000	88,000	684,000	135,000
Net income	535,000	172,000	1,162,000	260,000
Weighted average shares, basic	2,758,000	2,757,000	2,757,000	2,765,700
Basic earnings per share	\$0.19	\$0.06	\$0.42	\$0.09
Weighted average shares, diluted	2,805,000	2,764,000	2,785,000	2,795,000
Diluted earnings per share	\$0.19	\$0.06	\$0.42	\$0.09

O.I. Corporation provides innovative products for chemical analysis. The Company's products perform sample preparation, detection, analysis, measurement, and monitoring applications in food, beverage, pharmaceutical, semiconductor, power generation, chemical, petrochemical, and defense industries. Headquartered in College Station, Texas, the Company's products are sold worldwide by a direct sales force, independent sales representatives, and distributors.

This press release includes certain statements that may be deemed to be "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included in this press release that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future, are forward-looking statements. These statements are based on certain assumptions and analyses made by the Company in light of its experience and its perception of historical trends, current conditions, expected future developments and other factors it believes are appropriate in the circumstances. Such statements are subject to a number of assumptions, risks and uncertainties, many of which are beyond the control of the Company. Investors are cautioned that any such statements are not guarantees of future performance and that actual results or developments may differ materially from those projected in the forward-looking statements. See "Risk Factors and Cautionary Statement Regarding Forward-Looking Statements" in the Company's form 10-K for the year ended December 31, 2002.